



RSM2000 have signed a Satellite Service agreement with Melcom Electronics Ltd for Events and Occasional use (OU).

Sept 2016

The service based on iDirect technology allows RSM2000 to provide their payment services at remote locations. The satellite service from Melcom is a perfect addition to their existing Wi-Fi and Mobile communication services.

Melcom's OU product provides RSM2000 flexibility on bandwidth size, usage time to billing and fast connectivity.

Melcom proposed the use of the iDirect platform as it provides access to multiple service products via a single hardware configuration and contended or dedicated bandwidth of up to 35/10Mbps. This large bandwidth allows RSM2000 to offer internet over Wi-Fi at various Events and Festivals. This multi-purpose system affords RSM2000 the ability to plan for and confirm bookings in advance for large events, confident that full coverage is provided.

Glynn Wagg, of Melcom commented: *"RSM2000 were looking for a product that didn't carry a high monthly fee and yet be flexible enough to use for either small projects that utilises small amounts of data to events that requires larger bandwidth capability whilst using the same hardware."*

Additional to the standard 24/7 support, Melcom also provided RSM2000 with hands-on installation and training for the setup and deployment of the equipment as well as basic "field" troubleshooting. Within a week of installation, RSM2000 were able to use this system for an event in Central London, the value added solution resulted in creating new business opportunities.

Mark Freeland, Director at RSM2000 commented: *"The Melcom OU product provided us with the perfect solution in terms of flexibility and coverage for events as well as smaller projects, allowing us to increase our business reach to areas that we struggled to fulfil in the past."*

